

Automotive Vision Systems – What's Growing, What's Not, and Why?

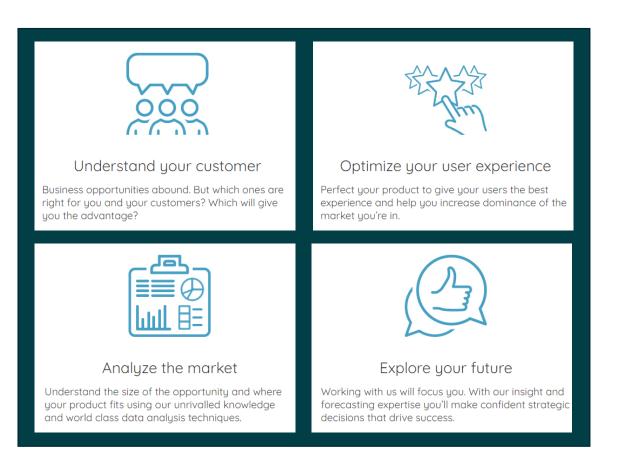
Ian Riches, VP – Global Automotive Practice Strategy Analytics May 25, 2021



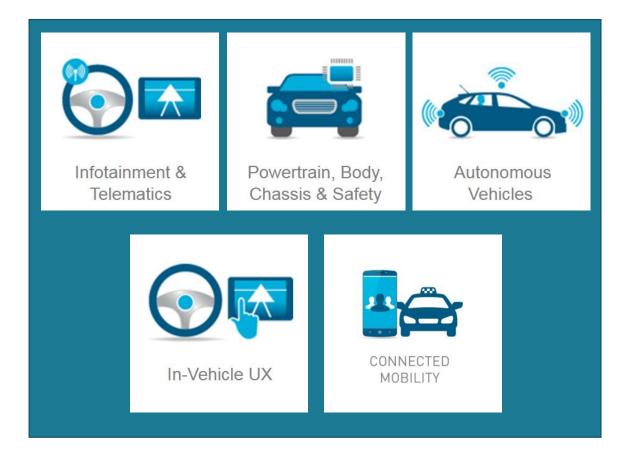
Strategy Analytics 1-Slide Overview



B2B & B2C Research Capabilities – Syndicated & Custom



Deep Automotive Expertise – Five Research Teams





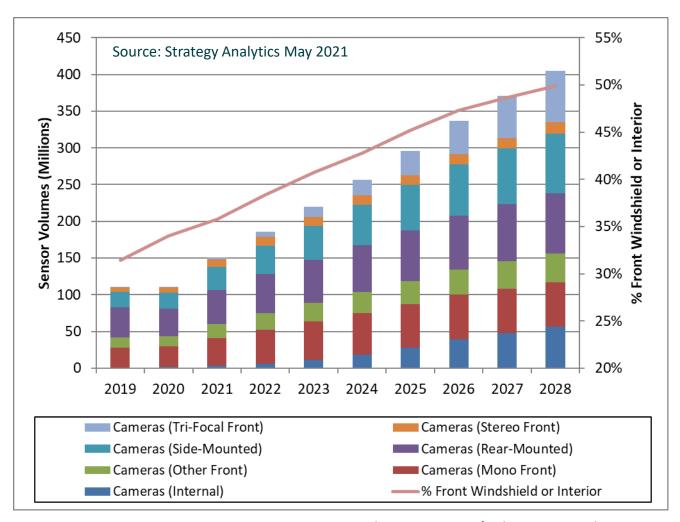
What's Growing for Automotive Vision Systems?



Light-Duty Automotive Camera Volumes are Growing!



- Fastest growth is in internal cameras
- Growth in stereo remains uncertain
 - Some feedback from T1s that they favour Tri-focal plus other sensor type for distance information, or more advanced mono
- Percentage of cameras used in windshield and interior is rising
 - These have the greatest image processing requirements





Note: Stereo camera counted as 2x cameras. Trifocal camera counted as 3x cameras

Thoughts on Driver Monitoring

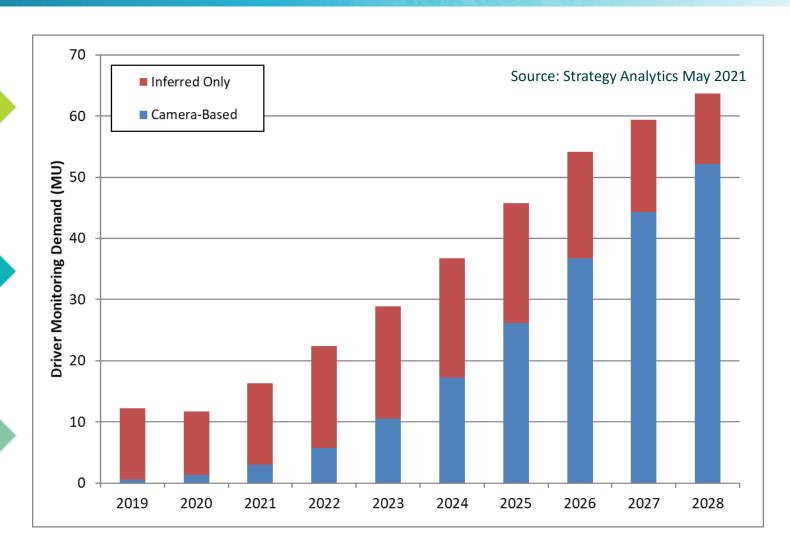


Camera-based solutions forecast to deploy rapidly starting now

Legislative / NCAP interest growing...

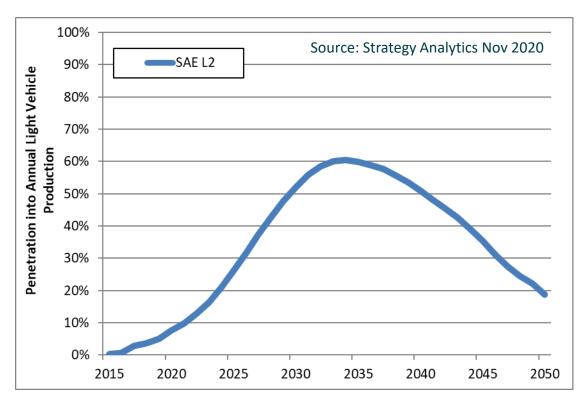
Integration trends will limit market opportunities



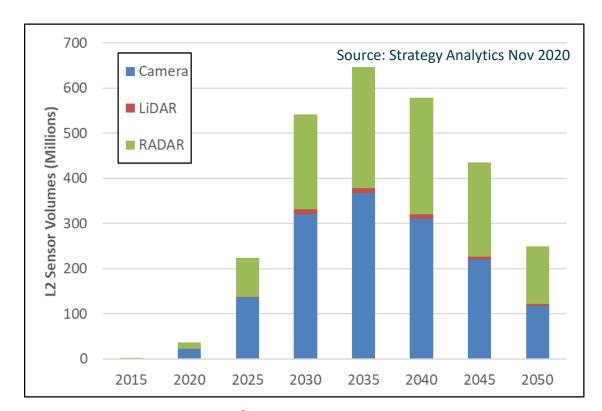


L2 Automation to See Rapid Growth









- Cameras to be most numerous sensor type of the "Big three"
- LiDAR role at L2 still uncertain...





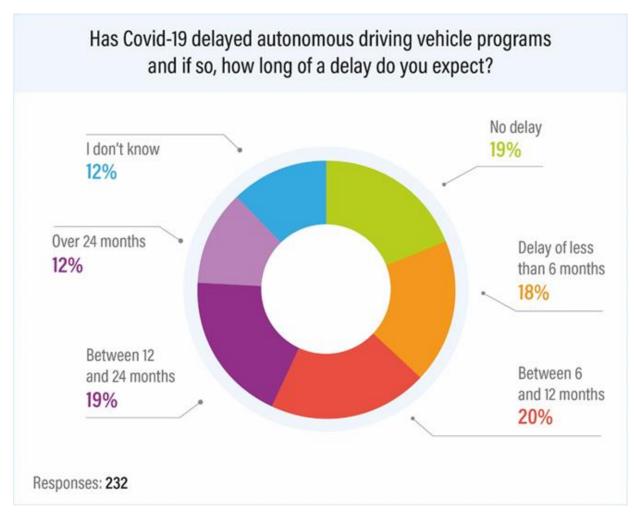
What's Not Growing? (for now...)



AV Programs Have Been Hit by COVID-19



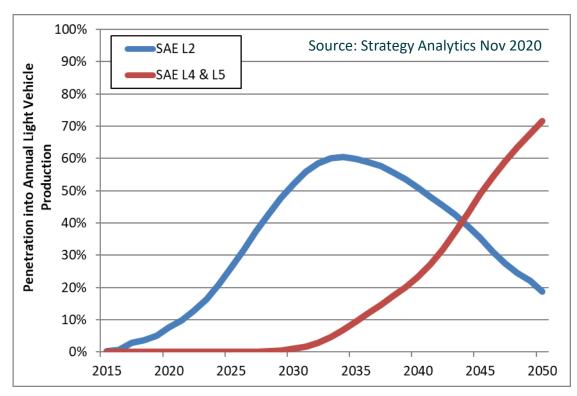
- Only 19% of respondents saw no delays to AV programs; Over 30% saw delays of at least one year
- In a <u>report</u> by Redaktions Netzwerk Deutschland, Mercedes said that it is withdrawing from the autonomous driving race.
 - "We don't compete in any race that we can no longer win"
- This doesn't mean everyone is delaying...



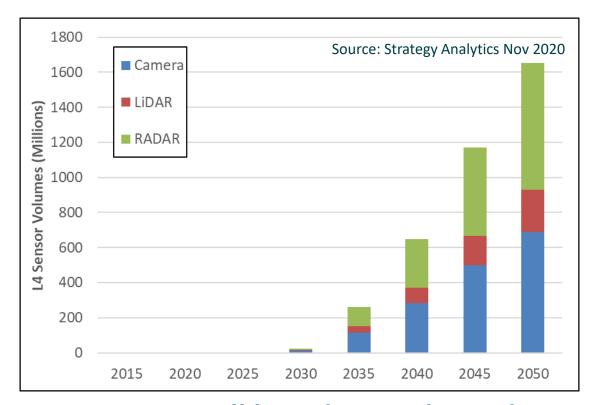


L4 Automation to Only See Volume Post-2030









- Cameras still have huge role to play at L4
- LiDAR role at L4 much bigger



Not all Interior Camera Use Cases are Equal!



The OEM challenge – how to monetize the internal camera?



Source: Seeing Machines



- **Driver ID & Personalization?**
- **Health Analysis / Monitoring?**
- **Emotion Analysis?**
- Etc. Etc...
- **Strategy Analytics check list**
 - Does the function have direct relevance to the driving task or to the journey being undertaken?
 - Do any existing solutions on mobile devices have limitations that you can overcome?





Auto Industry Structural Changes



China vs. Global Ecosystem



- A combination of global factors is accelerating the formation of two global auto ecosystems: China and Rest-of-World
 - This is especially the case for ADAS/AV
 - Current-gen Chinese products have often sourced from US/global vendors. Strategy Analytics sees huge pressure for next-gen Chinese solutions to use Chinese technology
 - Some signs of the reverse happening
 - E.g. Udelv switching from Baidu to Mobileye



Baidu Apollo Computing Units (Source: Strategy Analytics)



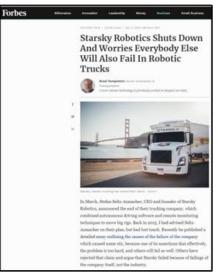
Udelv Transporter (Source: Mobileye)



Other Eco-System Changes



- Strong signs of AV "reality" breaking out at many companies, even before COVID-19
- Expect many more JVs / mergers / acquisitions and re-focusings – especially when it comes to monetizing AV development for ADAS
 - E.g. Volvo / Zenuity / Veoneer
 - Amazon / Zoox
- COVID-19 and electrification have put severe pressure on ADAS / Autonomous investment ...But big tech firms still have money...











Conclusions



Conclusions



- Automotive Cameras will see strong growth
 - Over 3.7 cameras per car average in 2028
 - Internal cameras seeing some of the fastest growth
 - L2-type automated driving will also be a big camera user
- L4 Automation still >2030 in volume

- Beware of some camera use-cases
 - How relevant is it to being in a car?
 - Does a personal device do it better?
- Auto industry structure is changing
 - Correct China strategy is vital!
 - The more the vehicle looks like a "phone on wheels" the more challenging it is for some incumbents
 - Choose your partners carefully!





Any Questions?



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Resource Slide



Free Resources

The 2020 Automotive Software Survey, brought to you by Aurora Labs and Strategy Analytics*

https://www.strategyanalytics.com/access-services/automotive/autonomous-vehicles/reports/report-detail/the-2020-automotive-software-survey

Automotive Observations from the Inaugural Alldigital CES 2021

https://www.strategyanalytics.com/strategy-analytics/blogs/automotive/powertrain-body-chassis-safety/powertrain-body-chassis-and-safety/2021/01/19/automotive-observations-from-the-inaugural-all-digital-ces-2021

Tesla: The Eyes Have It

https://www.strategyanalytics.com/strategyanalytics/blogs/automotive/autonomous-vehicles/autonomousvehicles/2020/12/07/tesla-the-eyes-have-it

* Free registration required to download

Resources for Strategy Analytics Clients

B2B ADAS/Autonomous Forecasts & Databases

https://www.strategyanalytics.com/access-services/automotive/autonomous-vehicles/market-data

B2B ADAS / Autonomous Qualitative Analysis

https://www.strategyanalytics.com/access-services/automotive/autonomous-vehicles/reports

Automotive Consumer UX Research

https://www.strategyanalytics.com/access-services/automotive/in-vehicle-ux/reports/



