



## A Platform Approach to Developing Networked Visual AI Systems

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Network Optix, Inc.



## Quick Company Facts

- Founded in 2010 with the goal of creating a platform approach to enterprise video management.
- Headquartered near Los Angeles, California.

## Quick Company Facts

- On the Inc 5000 6 years running.
- 3 million IP cameras under management (that we know about!)

**Inc.5000**

N° **293**

**2021**

IND **SOFTWARE**

# What We're Here To Talk About



We live in a new information age primarily driven by video.

- Internet video traffic will be 82% of all consumer Internet traffic by 2022.
  - Cisco  
VNI Complete Forecast Highlights, 2018

Metadata-enabled video is a driving force behind the change.

- Global video analytics market - \$6.35 billion in 2022 to \$28.37 billion in 2029, exhibiting a CAGR of 23.8%
  - Fortune Business Insights  
Video Analytics Market, 2022-2029

**Our Thesis:**  
Metadata-enabled video will become an integral part of all software / systems because of the volume and scope of information it generates.

# 10 Big Challenges

## of Creating Intelligent Video Software as a Service (VSaaS) Solutions



Device / Stream Discovery

This block features icons for various video capture devices: a white dome camera, a black drone, a black PTZ camera, and a black web camera. Below the icons is a dark teal rounded rectangle containing the text 'Device / Stream Discovery' in white.

Video / Metadata Capture

This block features an icon of a computer monitor displaying a video feed of a person in a workshop. Below the icon is a dark teal rounded rectangle containing the text 'Video / Metadata Capture' in white.

Storage Management

This block features icons for storage hardware: a 3.5-inch SATA hard drive, a 2.5-inch SSD, a microSD card, and a USB drive. Below the icons is a dark teal rounded rectangle containing the text 'Storage Management' in white.

Decoding / Visualization

This block features icons for video playback and analysis: a laptop displaying a video feed, a smartphone displaying a video feed, and a tablet displaying a video feed. Below the icons is a dark teal rounded rectangle containing the text 'Decoding / Visualization' in white.

OS / Hardware Support

This block features icons for various operating systems and hardware: the Windows logo, the Apple logo, the Ubuntu logo, the Raspberry Pi logo, and a blue server rack icon. Below the icons is a dark teal rounded rectangle containing the text 'OS / Hardware Support' in white.

System Scalability

This block features an icon of a computer monitor displaying a complex multi-site management interface with various controls and data points. Below the icon is a dark teal rounded rectangle containing the text 'System Scalability' in white.

Product Extensibility

This block features an icon of a computer monitor displaying a code editor or development environment. Below the icon is a dark teal rounded rectangle containing the text 'Product Extensibility' in white.

Usability / User Experience

This block features an icon of a flowchart or process diagram with various boxes and connecting lines. Below the icon is a dark teal rounded rectangle containing the text 'Usability / User Experience' in white.

Local & Remote Connectivity

This block features icons for connectivity: a computer monitor displaying a video feed, and a smartphone displaying a video feed. Below the icons is a dark teal rounded rectangle containing the text 'Local & Remote Connectivity' in white.

Cyber Security

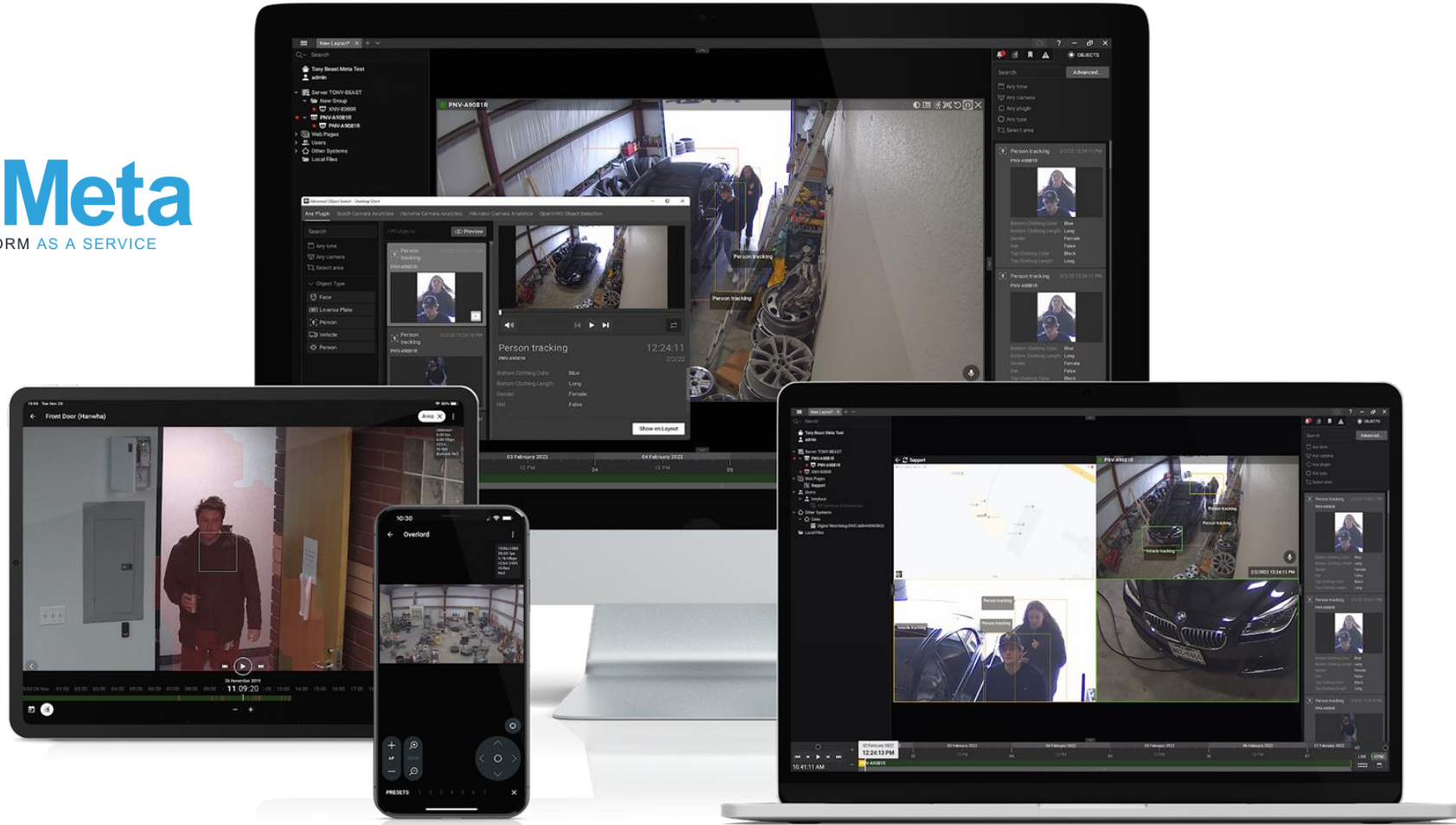
This block features icons for cybersecurity: a laptop with a shield icon, a server rack, a smartphone, and a person icon. Below the icons is a dark teal rounded rectangle containing the text 'Cyber Security' in white.

### Conclusion:

Creating an intelligent video application is complicated.  
Nx Meta and our **VPaaS** approach to make it easier.

# Our Solution to These Challenges

## VPaaS



# What is Nx Meta?



**It's like Wordpress – but instead of building websites, we're building intelligent video products.**

Nx Meta is a full-stack video platform –  
with Cloud, Server, Desktop, and Mobile applications –  
designed to help companies rapidly develop full-featured,  
AI-enabled edge-ready video products.

# Major Advantages of a Platform Approach to Video



## Nx Meta has unique capabilities.

- *Automatically discovers and manages 99% of IP cameras and webcams on the market today.*
- Industry-leading UX / UI design for desktop and mobile applications.
- Unique server-hive architecture makes systems redundant, reliable, and easy to scale.
- Cloud capabilities make it simple to remotely connect to and manage systems of unlimited size and scale.

## Which means you can:

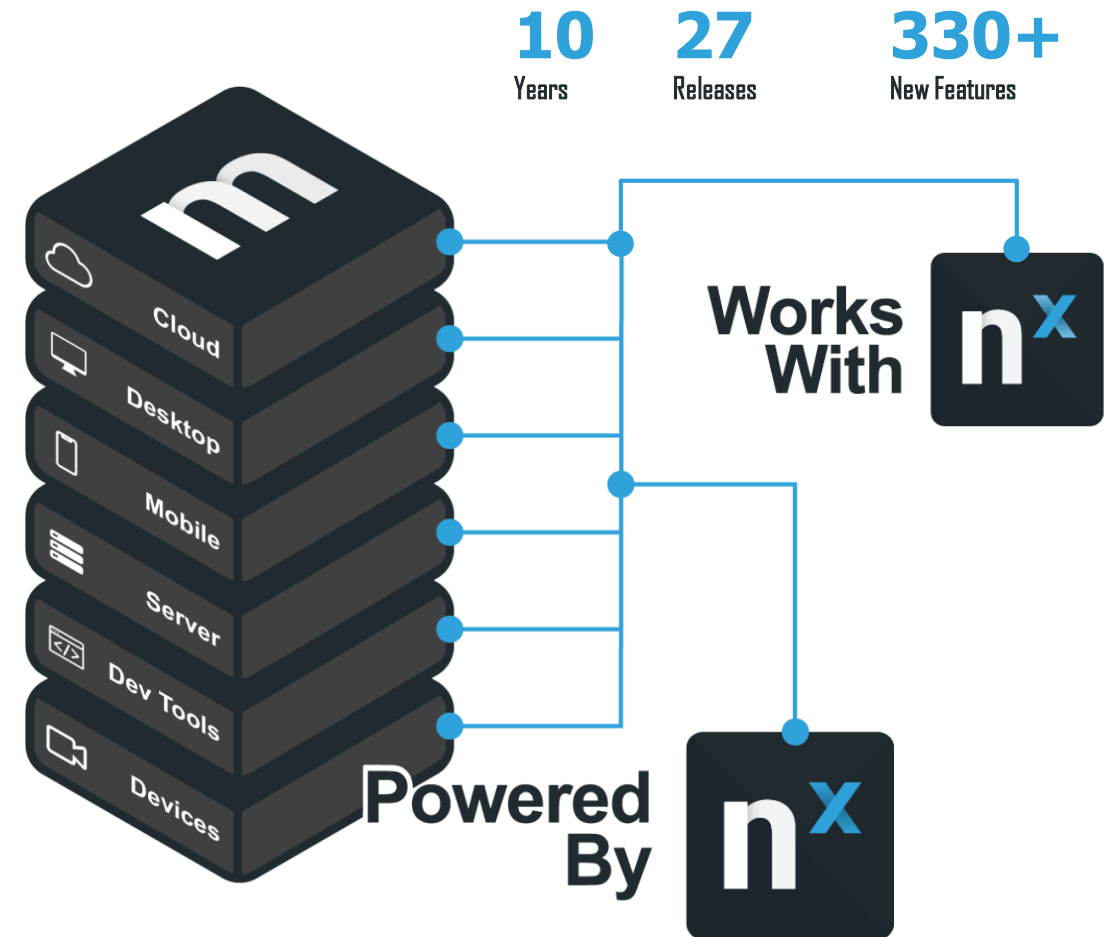
- *Focus on adding capabilities that make a difference for your market and customers.*
- *Reduce development and engineering costs while adding enterprise intelligent video capabilities to your products.*
- *Develop a competitive advantage over entrenched industry names in a matter of months.*
- Capitalize on the opportunity metadata-enabled video is bringing to the table without having to sacrifice continued development of existing products.



# What Nx Meta Is and What it Does



- Nx Meta is a video platform with cloud, desktop, mobile, and server applications with open development tools (API, SDKs).
- Nx Meta solves most of the challenges of creating and launching an intelligent video product - simple or complex.
- Nx Meta takes you 95% of the way to a finished video product out of the box.
- Nx Meta makes it easy to quickly add video to your business by allowing you to choose what hardware you use — and is easy to integrate with your existing hardware and software solutions.



# Nx Meta

## Use Nx Meta to Create or Integrate



Platform

Powered By **n<sup>x</sup>**

Private labeled **VSaaS** solutions built for and with partners for a target market with a recurring revenue business model.

**Nx Meta**  
VIDEO PLATFORM AS A SERVICE

APIs      SDKs

Ecosystem

Works With **n<sup>x</sup>**

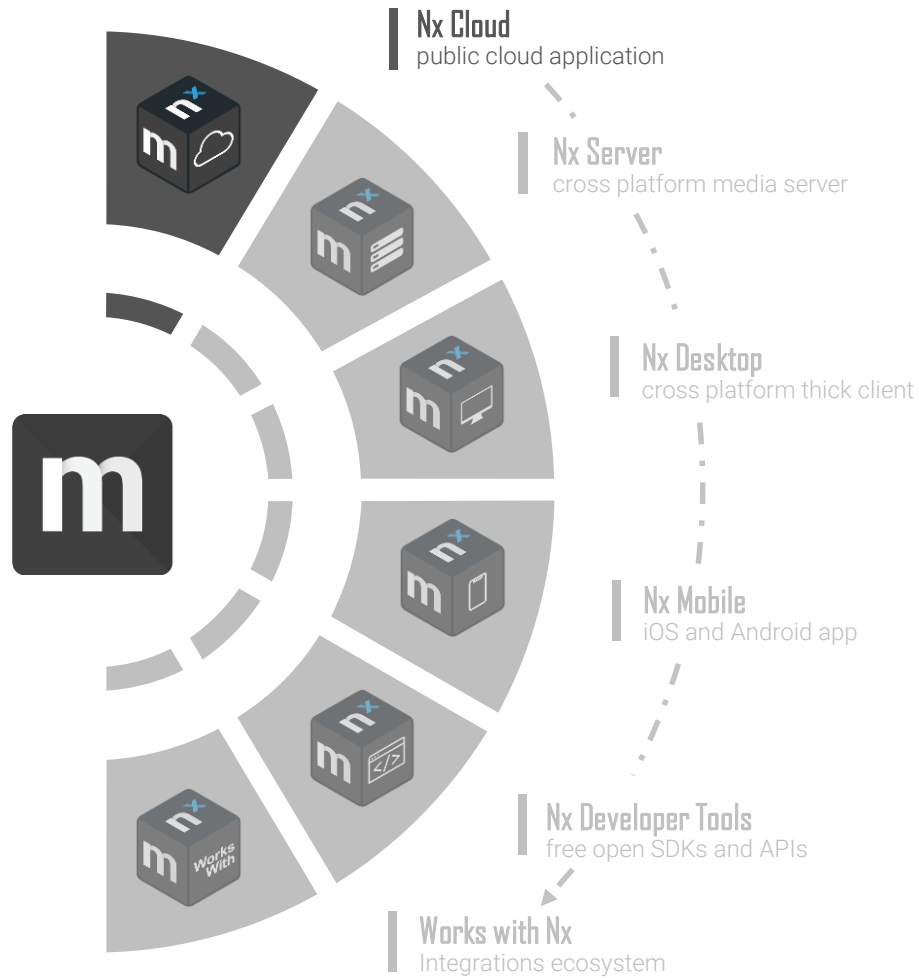
An **Ecosystem** where partners, customers, and end users can discover and promote integrated complementary technologies.

Product

**Nx Witness**  
VIDEO MANAGEMENT SYSTEM

A Powered by Nx **VMS** (Video Management System) sold via distributors and system integrators around the world.

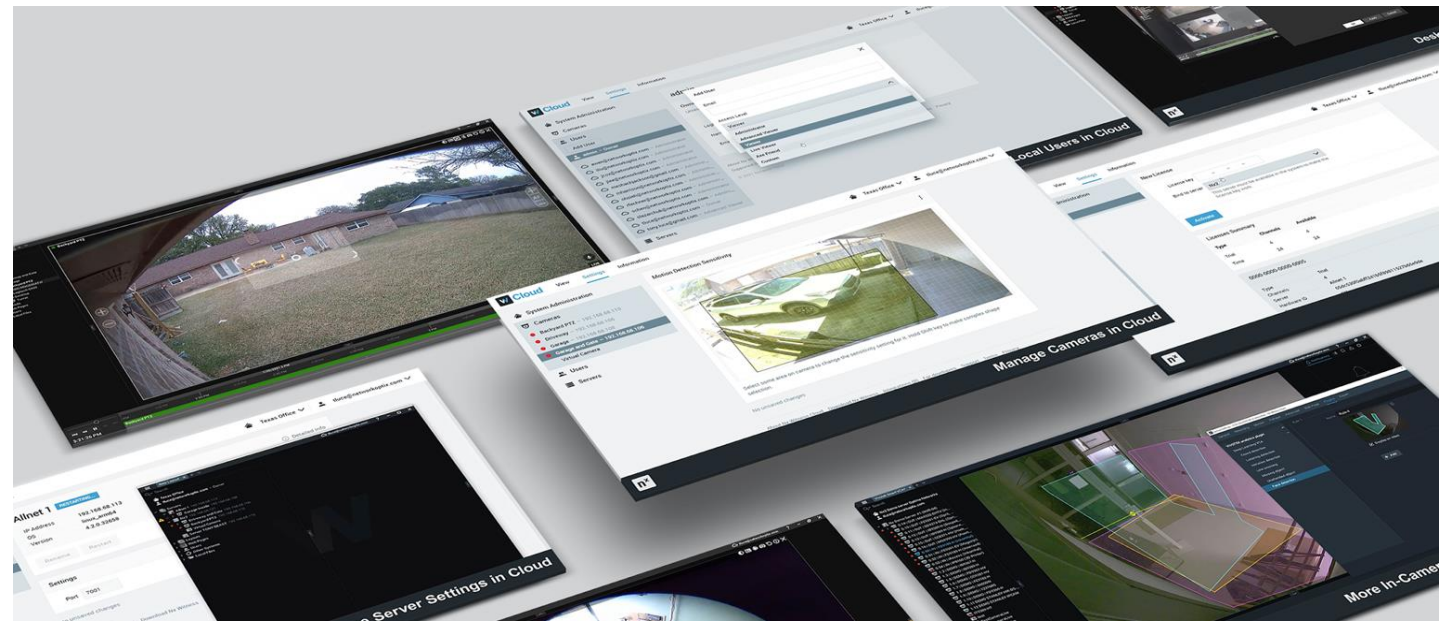
# Nx Meta VPaaS Components



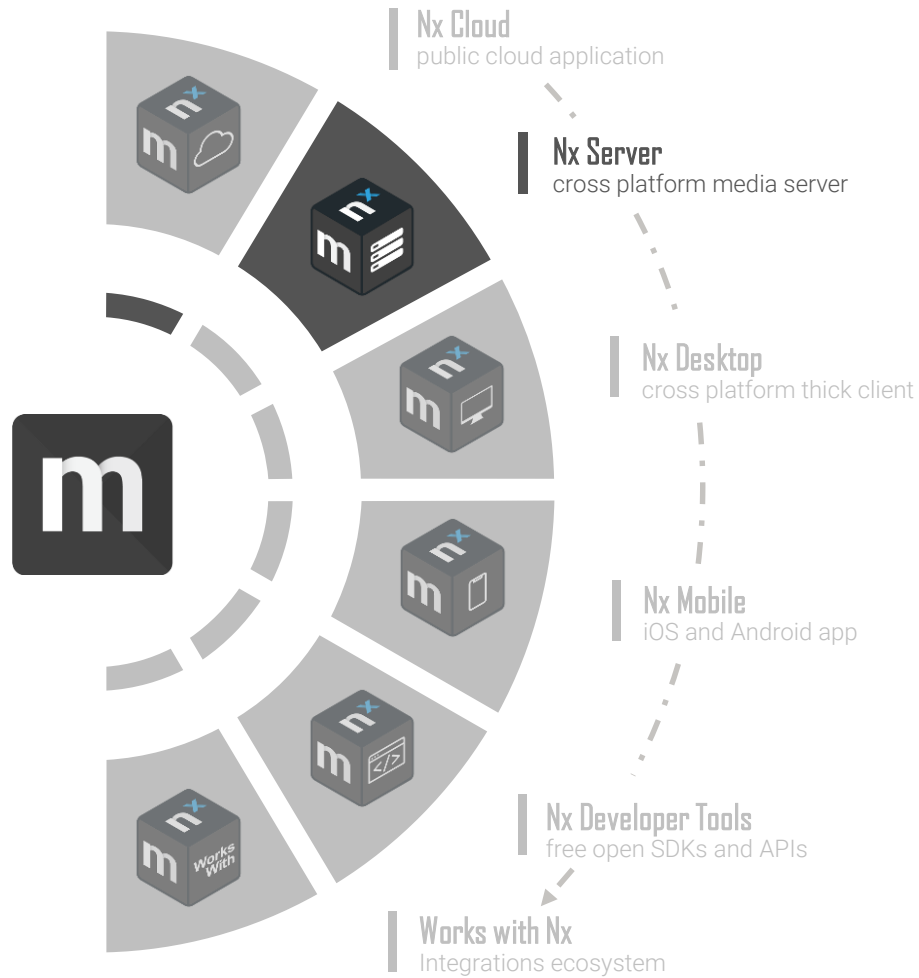
## Nx Cloud

A cloud application that runs on Amazon that allows customers to scale their VSaaS business to any size.

- Connect and manage an unlimited number of Systems
  - A System can scale from 1-10,000 cameras out of the box.
- Manage and monitor system health and devices
- Control customer access to systems
- Easily integration to 3<sup>rd</sup> party with Cloud CRUD API
- Host in your own Private Cloud (coming soon)



# Nx Meta VPaaS Components

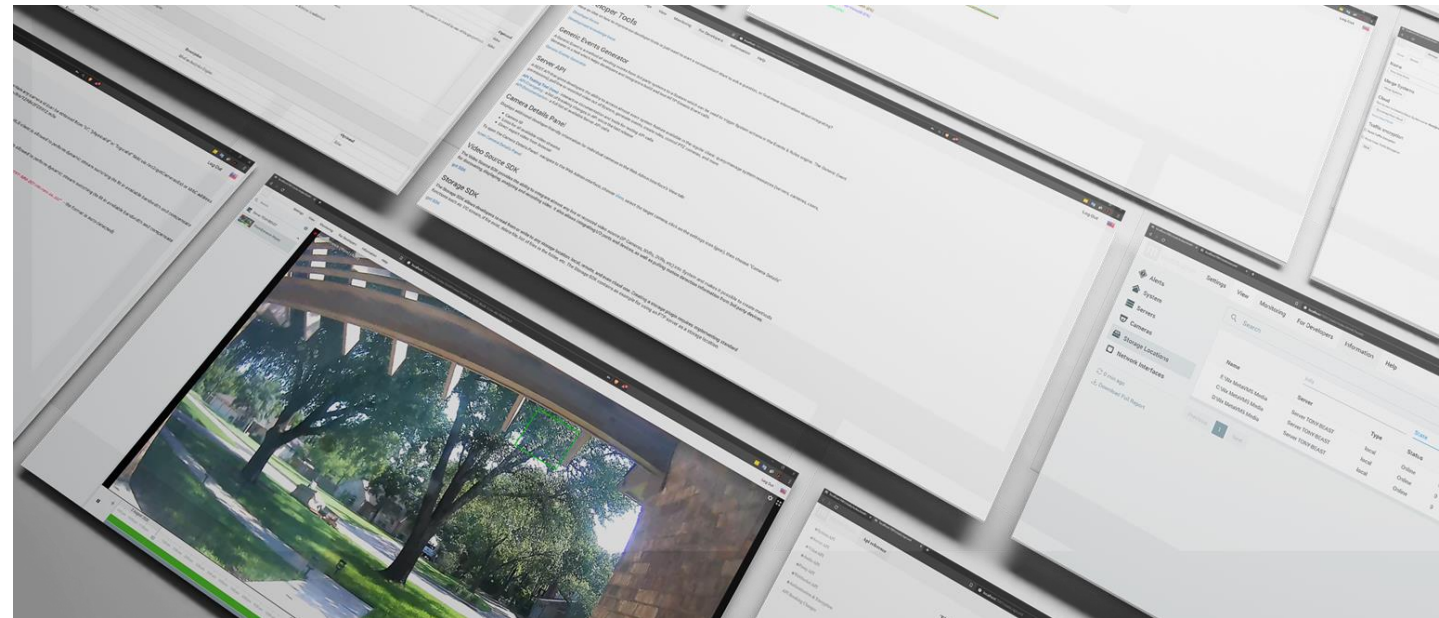


## Nx Server



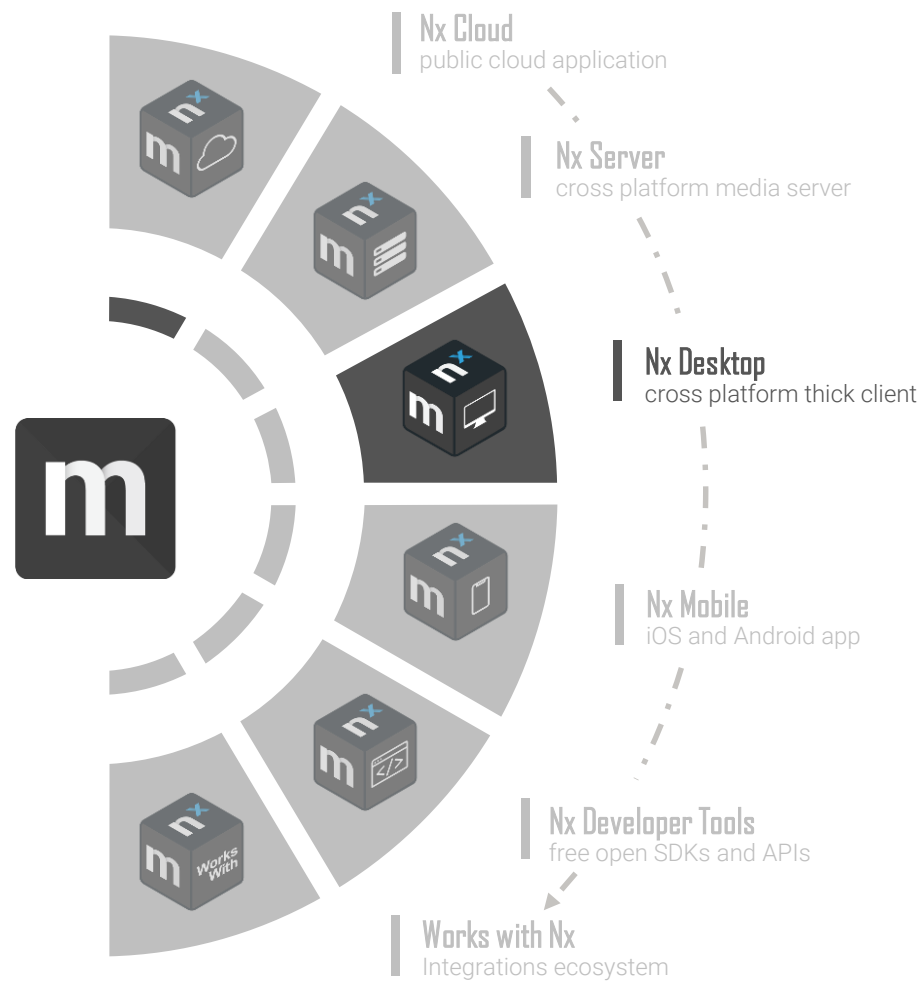
A lightweight, cross-platform media server with unique capabilities that manages system connections, data, access, and automations.

- Server **Hive Architecture** (Automatic Failover)
- **No prerequisite software** (database included)
- Extremely **lightweight** (can even run in cameras)
- Auto-discover **tens of thousands of video devices** from **700+ manufacturers**





# Nx Meta VPaaS Components

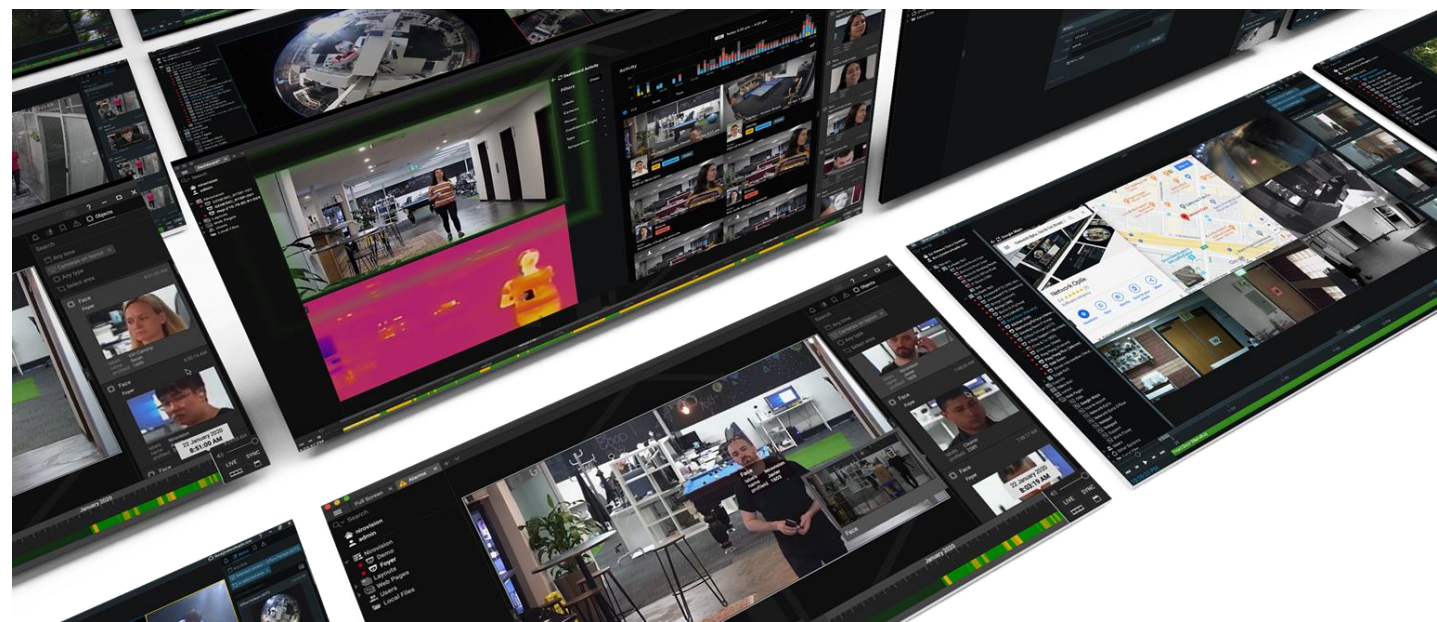


## Nx Desktop

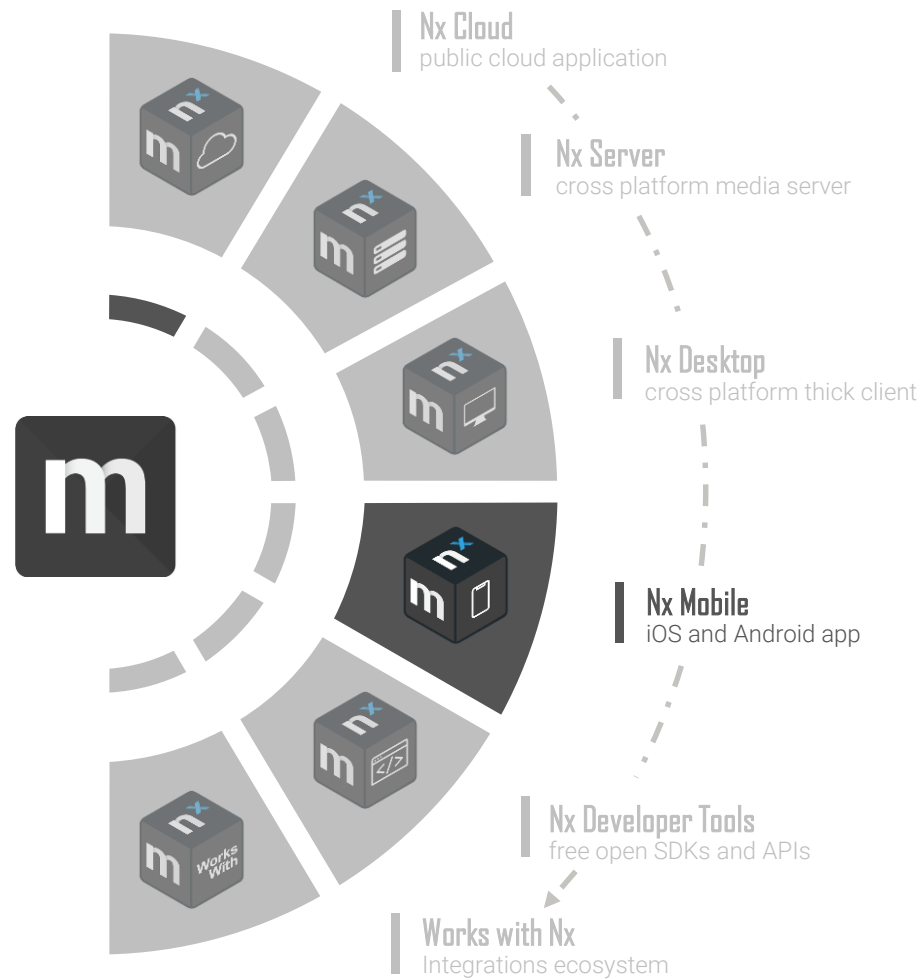


A super **responsive, easy to use, built-close-to-the-metal media browser** that allows for **customized management** and **monitoring** of system resources.

- **Lightning fast** video playback and search w/o need for GPUs
- Combine images, videos, web pages, I/O devices to **increase situational awareness**
- Runs on Windows, Apple, or Ubuntu Linux devices.
- **No prerequisite software** required



# Nx Meta VPaaS Components

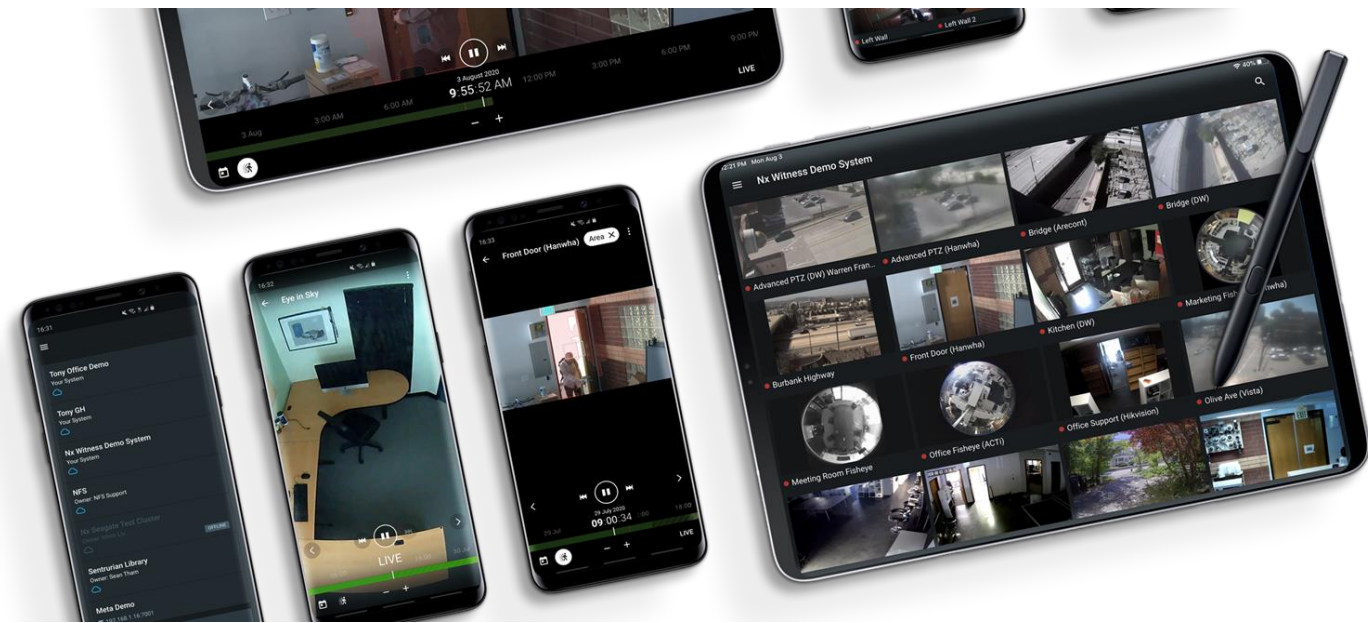


## Nx Mobile

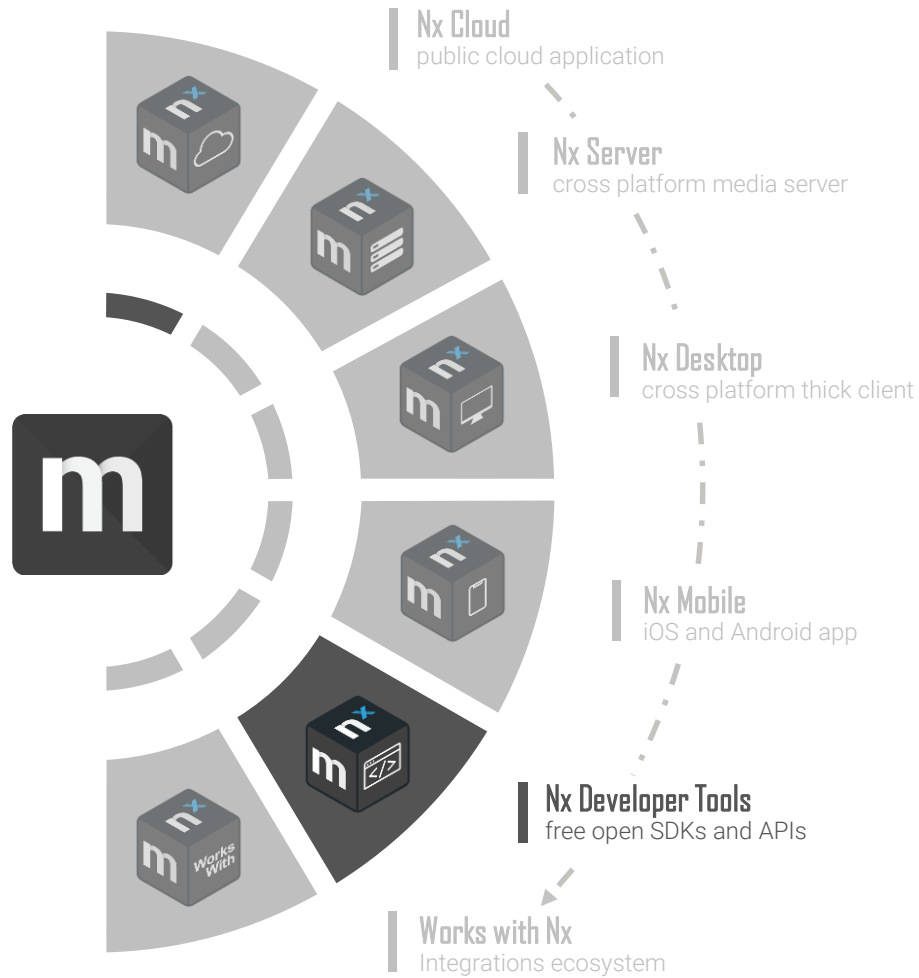


A mobile app built for iOS / Android devices with a focus on **getting alerts** and being able to **view / control devices in response**.

- Custom built media player = **low latency**.
- Soft Triggers allow **remote control of peripheral devices**.
- View live / search video / playback based on **push notifications**.
- **Fisheye dewarping / PTZ control / Live Thumbnails** etc.

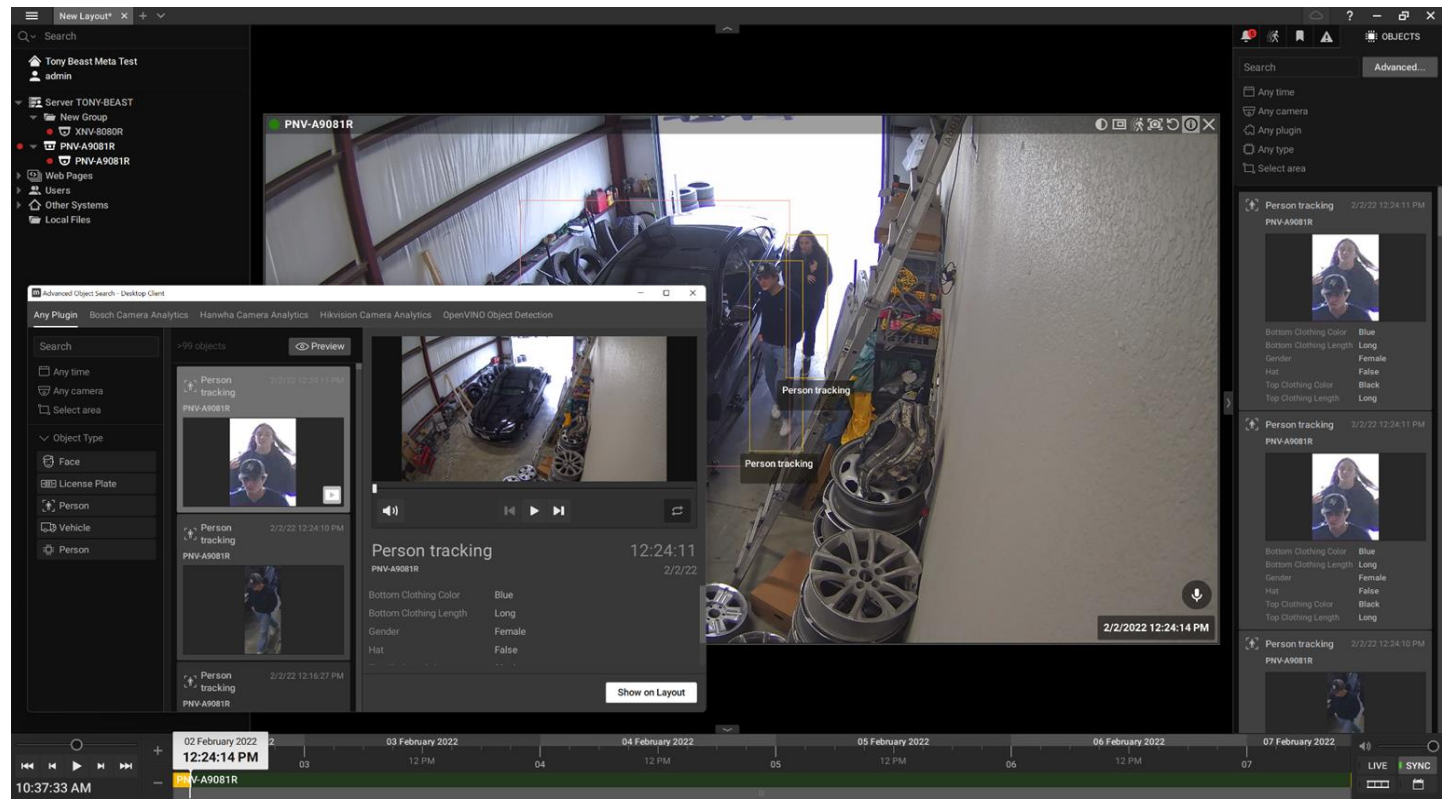


# Nx Meta VPaaS Components

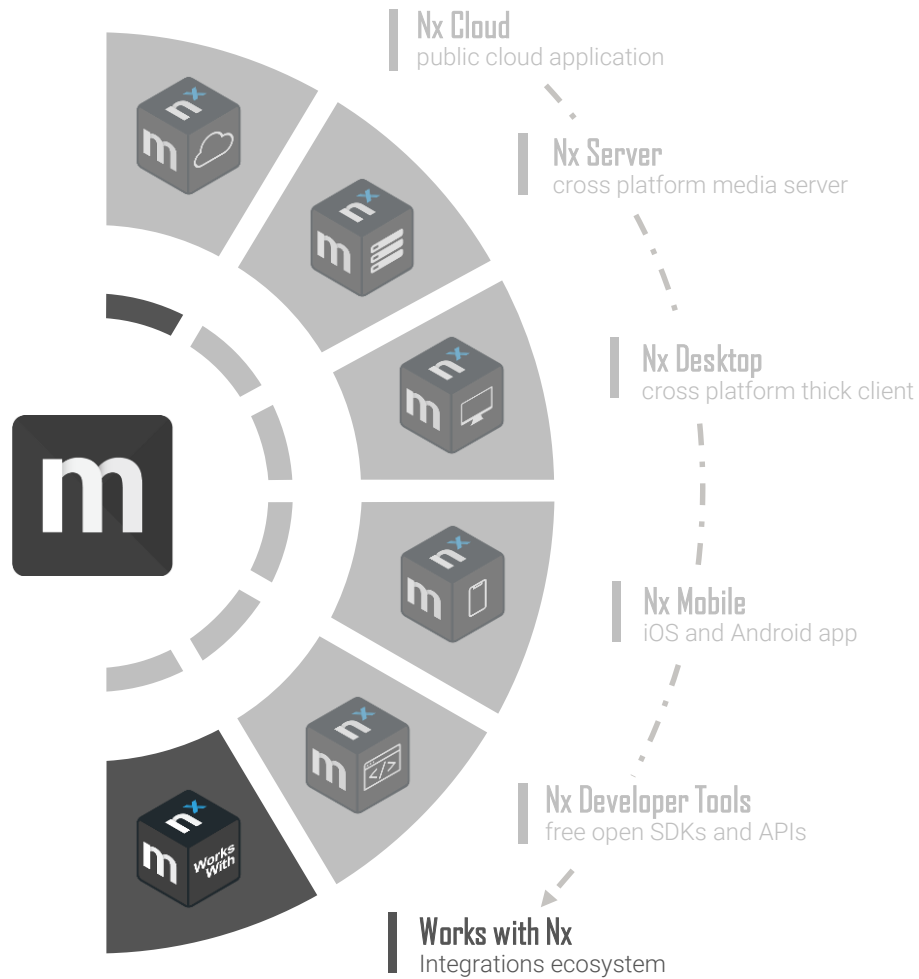


## Nx Developer Tools (C++, HTTP and More)

- Built right into the product
- Integrate with any 3rd party solution to capture / generate video-associated metadata.
- C++ SDKs for integrating devices and 3<sup>rd</sup> party object analytics
- REST CRUD API for fast, painless integrations.







## Works with Nx Ecosystem

- Dozens of integrations to video analytics and 3<sup>rd</sup> party systems
- Makes it easy to discover and add capabilities to any Powered by Nx product.

**Cloud Integrations (beta)**

**Innovatrics SmartFace Platform**  
SmartFace detects and tracks faces in video streams from our high quality supports installation

**IP Webcam**  
IP Webcam turns your phone into a network camera

**KekkAI**  
KekkAI is an AI application box that connects to

**VisionLabs**  
MACHINES CAN SEE  
VisionLabs is a face recognition engine developer

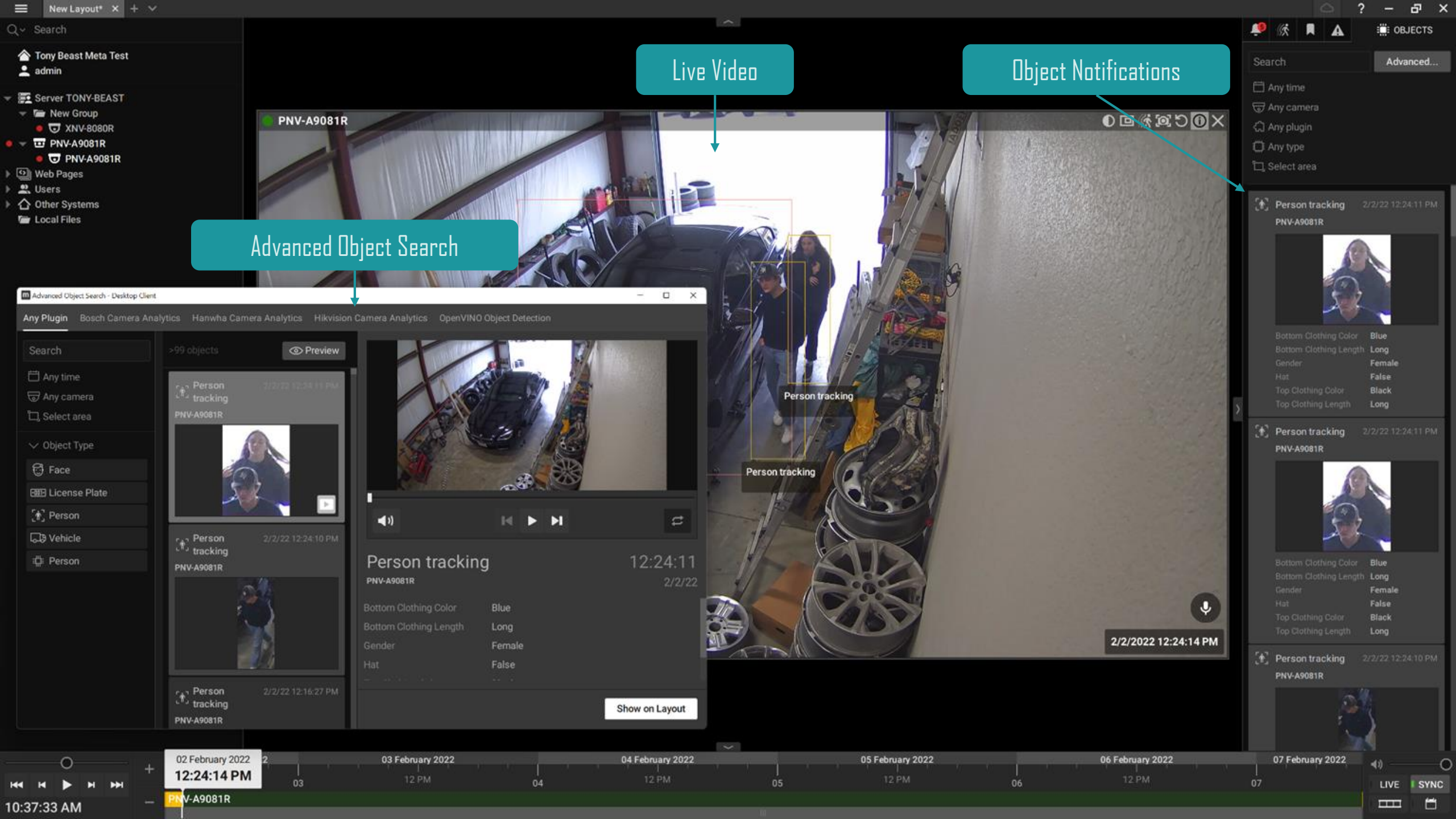
**SafetyWatch**  
v. 1.0 Updated 02/03/2022

**Person detection with SafetyWatch | Deep Learning, AI**

**Website**  
<https://www.promity.com/>

**About SafetyWatch**  
The SafetyWatch plugin sends video frames from camera devices (ie. CCTV) to the SafetyWatch platform, whose main task is to analyze the image and return the detection. As this data is sent over the network, detection delays can take up to several seconds. For this reason, we suggest installing the SafetyWatch platform in the client's local network. We approach each client individually, so please contact us.





Live Video

Object Notifications

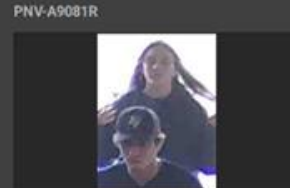
Advanced Object Search

OBJECTS

Search Advanced...

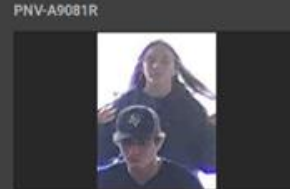
- Any time
- Any camera
- Any plugin
- Any type
- Select area

Person tracking 2/2/22 12:24:11 PM



Bottom Clothing Color	Blue
Bottom Clothing Length	Long
Gender	Female
Hat	False
Top Clothing Color	Black
Top Clothing Length	Long

Person tracking 2/2/22 12:24:11 PM



Bottom Clothing Color	Blue
Bottom Clothing Length	Long
Gender	Female
Hat	False
Top Clothing Color	Black
Top Clothing Length	Long

Person tracking 2/2/22 12:24:10 PM



Advanced Object Search - Desktop Client

Any Plugin Bosch Camera Analytics Hanwha Camera Analytics Hikvision Camera Analytics OpenVINO Object Detection

Search >99 objects Preview

- Any time
- Any camera
- Select area
- Object Type
  - Face
  - License Plate
  - Person
  - Vehicle
  - Person

Person tracking 2/2/22 12:24:11 PM PNV-A9081R

Person tracking 2/2/22 12:24:10 PM PNV-A9081R

Person tracking 2/2/22 12:16:27 PM PNV-A9081R

Person tracking 12:24:11 2/2/22

Bottom Clothing Color	Blue
Bottom Clothing Length	Long
Gender	Female
Hat	False

Show on Layout

02 February 2022 12:24:14 PM

03 February 2022 12 PM

04 February 2022 12 PM

05 February 2022 12 PM

06 February 2022 12 PM

07 February 2022

10:37:33 AM

PNV-A9081R

LIVE SYNC

# Nx and AI-Enabled Video Analytics

# What AI-based Analytics Can Nx Integrate With?



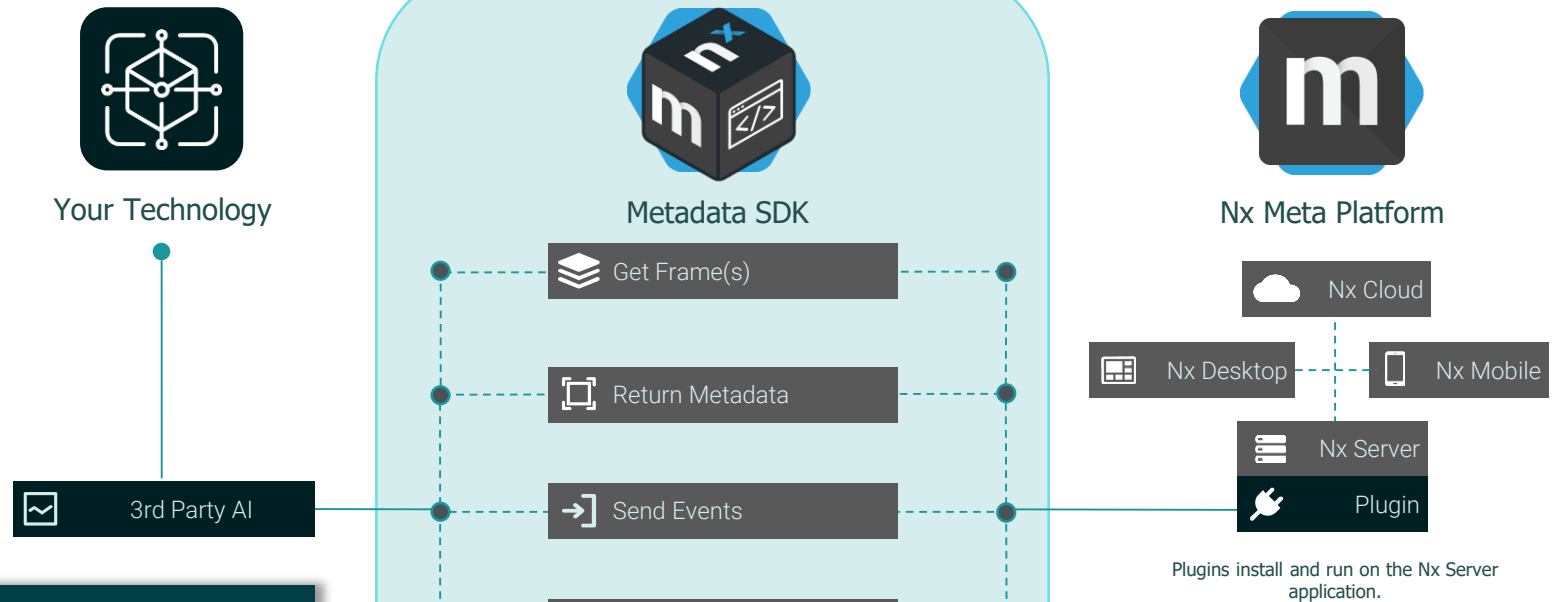
**Any Computer Vision application  
can integrate with Nx. And Quickly.**

# How Does Nx Integrate with AI?



## Integrating AI with Nx Meta is simple and straightforward.

1. Download Nx Meta
2. Download Metadata SDK
3. Develop Plugin
4. Add Plugin to Nx Meta



### Get Frame(s)

Request Compressed or Uncompressed Frames

```
bool DeviceAgent::pushCompressedVideoFrame(const CompressedVideoPacket* videoFrame)
bool DeviceAgent::pushUncompressedVideoFrame(const UncompressedVideoFrame* videoFrame)
```

Available Pixel Formats: yuv420, argb, abgr, rgba, bgra, rgb, bgr

### Return Data

Send Object Metadata or Event Data

```
bool DeviceAgent::pullMetadataPackets(std::vector<MetadataPacket*> metadataPackets)
bool DeviceAgent::pushMetadataPacket(MetadataPacket* metadataPackets)
```

Use Packets to return Metadata from detected objects and send related events.

# How Does Nx Integrate with AI?



## And the results are awesome.

- Objects are ingested and displayed on associated video.
- Object metadata is stored in object database.
- Object search is amazing – search a year’s worth of recording in *less than a second*.



# Nx Was Created for Use at the Edge



## Nx for Edge Devices

Embed the Nx Server application on custom edge hardware.

### Bridge Devices

- Small, low-power ARM-based Servers
- Analytics enabled (e.g. NVIDIA jetson)



### All-in-One IP Cameras

- IP cameras w/ a modern ARM chipset and onboard AI-enabled analytics.



# Major Advantages of Nx at the Edge



## **Nx Server is a turnkey solution.**

- All-in-one media server with the ability to run on even the most lightweight chipsets.
- Supports most Linux operating systems.
- No prerequisite or additional software is required. Database included (SQLite).
- Comprehensive server API (CRUD REST)
  - Integrate with existing products seamlessly and painlessly.

## **Nx Server is continually evolving.**

- Every new release includes updates.
- New devices, new ingest stream types, new transcoding capabilities, and more.
- Close to the metal and built to evolve with commodity compute hardware.

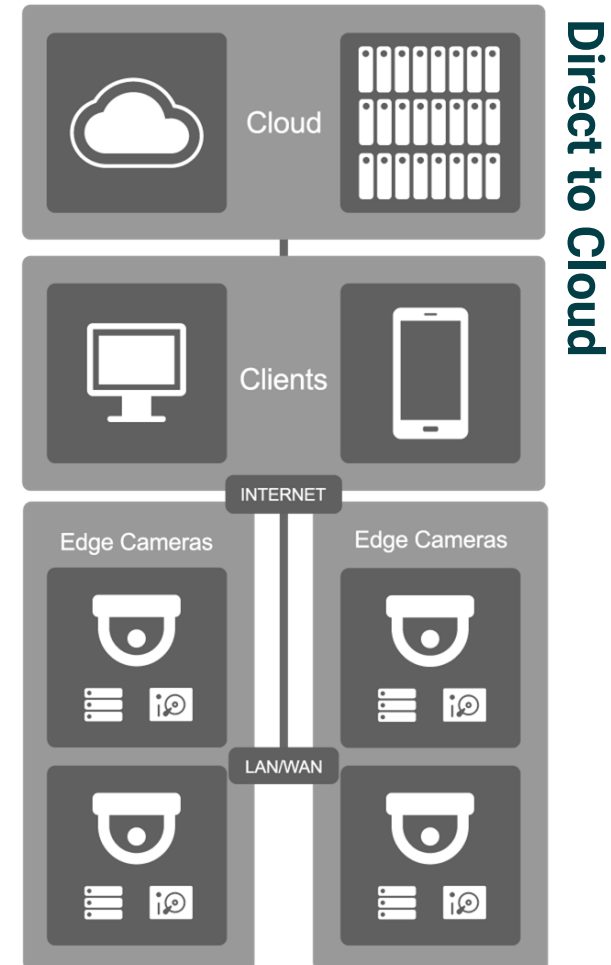
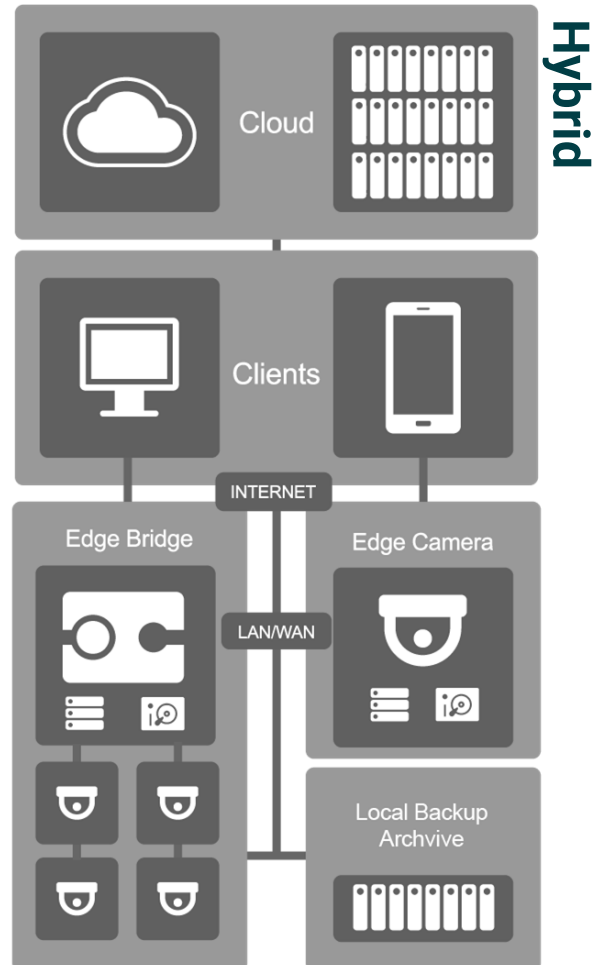
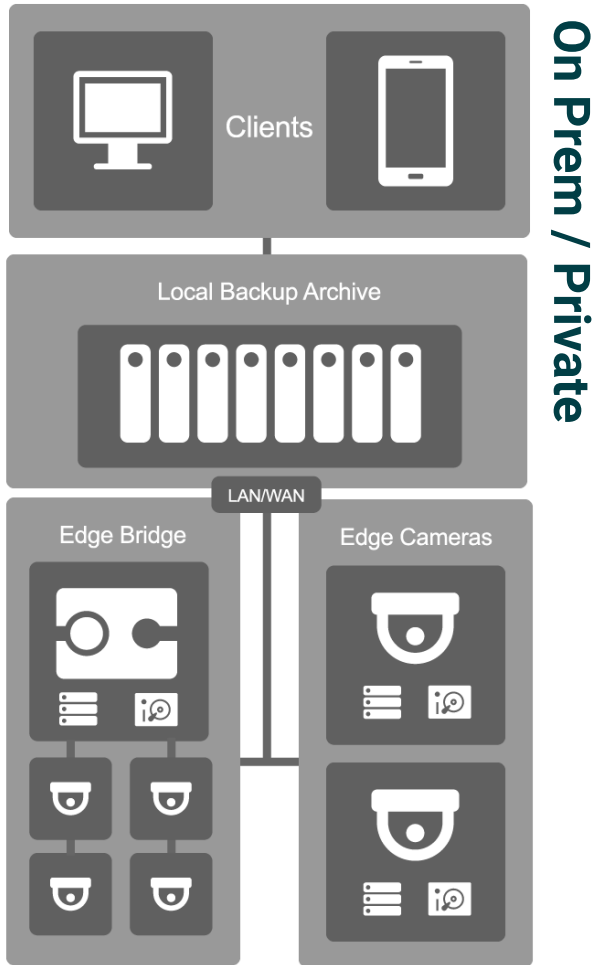
## **Nx Server packages already exist for developer boards.**

- Raspberry Pi
- NVIDIA Jetson



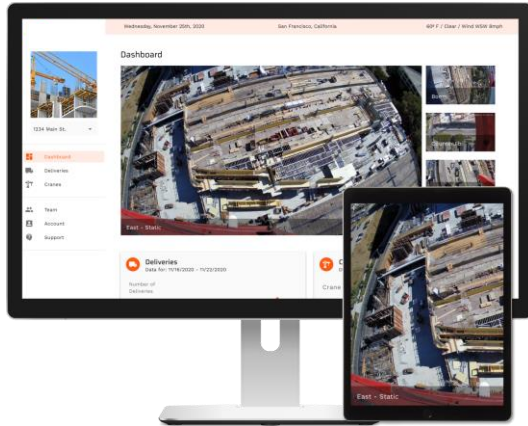
# Nx at the Edge

Flexible architectures to suite any need



# What Can You Build with Nx Meta?

# Whatever You Want



Construction Management



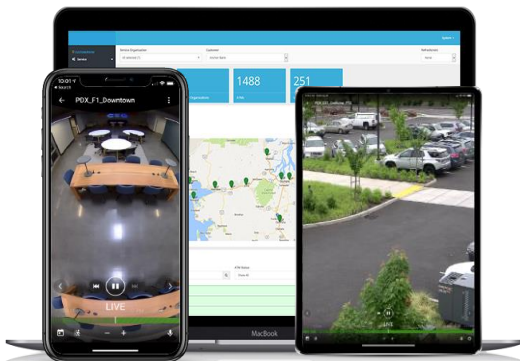
Retail Analytics



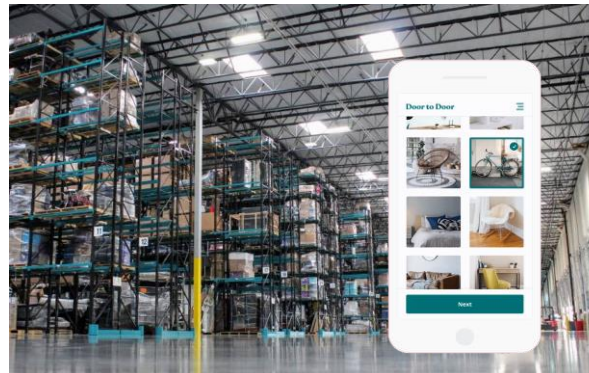
Mining Monitoring



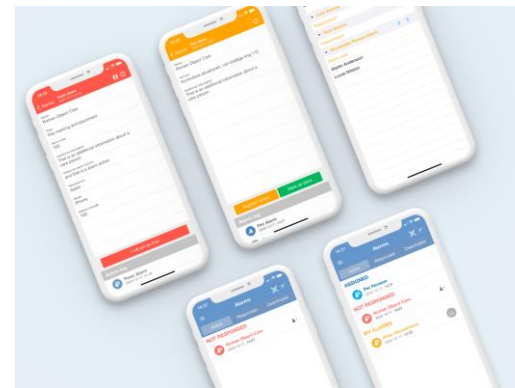
Carrier Solution



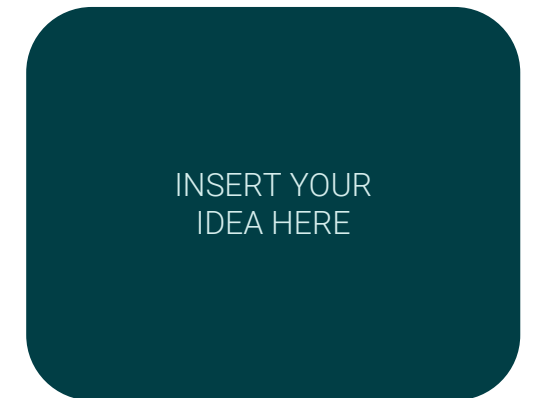
Managed Services



Logistics Management



Elderly Care



# Questions?



Head to <https://networkoptix.com/nx-meta>  
Or visit **Booth #318** to learn more!



## About Nx

Home Page

<https://www.networkoptix.com/>

Nx Meta

<https://www.networkoptix.com/nx-meta/>

Developer Forum

<https://support.networkoptix.com/hc/en-us/community/topics/115000552988-Developer-Forum>

Nx Meta Cloud

<https://meta.nxvms.com>