

Advanced Presence Sensing: What It Means for the Smart Home

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- 2023: the year presence detection becomes present?
- Main topics of discussion:



- How is "presence detection" defined?
- Technologies/protocols enabling presence detection
- Consumer demand and potential use cases
- Long-term outlook for presence detection



Advanced Presence Sensing: Solution Types



Intelligent Understanding

Ambient computing; the "Holy Grail"

Persistent Awareness

Mostly automatic adjustments room-to-room

Differentiated Detection

Distinguish people/pets from objects

Motion Tracking

Follow detected objects across field of view

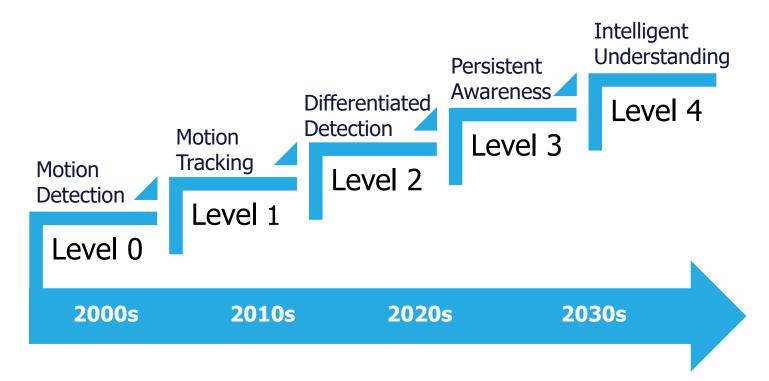
Motion Detection

Basic, binary detection; "yes" or "no"



Advanced Presence Sensing: Timeline







Advanced Presence Sensing: State of the Market Today





Bluetooth: Fast and simple with a catch or two

Familiar and ubiquitous; limited range and signal strength



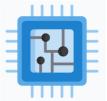
Wi-Fi: Almost everywhere; coverage issues linger

• Utility-like service; mesh Wi-Fi to the coverage rescue?



GPS: Enhanced accuracy with a few caveats

• Trusted, familiar; power-hungry, not as effective indoors



Emerging solutions: not just science fiction

Radar, sonar and other audio processing, thermal



Advanced Presence Sensing: Cameras are Key to the Future





Enhanced facial and person recognition

Rapid improvement; soon to be a default offering?



Contextual awareness once presence is detected

Combine embedded components with cloud analytics



Autonomous collaboration with other devices

Tracking throughout the home; Matter plays a role here



Emerging solutions: not just science fiction

Personalized smart rooms based on who is detected

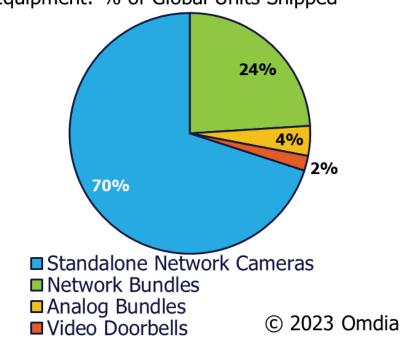


Advanced Presence Sensing: Starting Points



- Self-installed consumer cameras purchased from retailers are the foundation of any presence sensing solution
- Solutions provided by communications service providers (ISPs, telcos, interactive security providers) will have more prominent roles over the next 10 years

Consumer and DIY Video Surveillance Equipment: % of Global Units Shipped



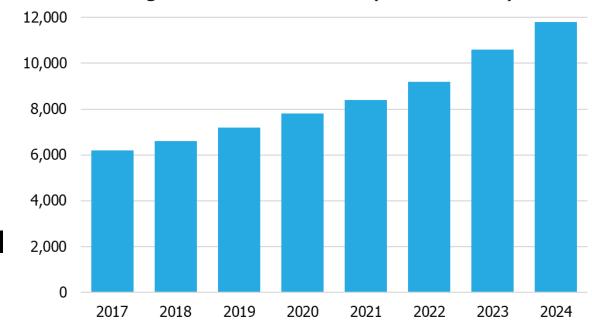


Advanced Presence Sensing: Aging-in-Place Emerges as a Potentially Perfect Use Case



- Discreet, <u>camera-free</u>
 presence detection of
 motion (including gait,
 stability) and lack of
 motion are in demand
- Working with patient information and privacy regulations will be a challenge

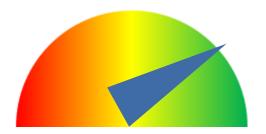
World Market for Consumer Independent Living Monitored Accounts (in thousands)





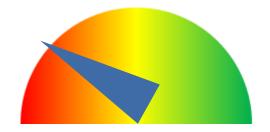
Advanced Presence Sensing: Market Dynamics





Presence detection drivers

- Consumers desire more context from smart home alerts and notifications
- Brands eager to create subscription-based services



Presence detection inhibitors

- Complex solutions weaken consumer interest
- The "smart home as a service" finish line is far, far away



Advanced Presence Sensing: Outlook





Presence detection is the start of ambient computing

- Binary (occupied/empty, open/closed) sensors and solutions will rapidly evolve into intelligent endpoints
- Context is king for consumers
 - More meaningful notifications, less spammy alerts



Buckle up, software developers and component makers

- The speed at which presence detection will enter the market will be impressive
- Companies facilitating or enhancing presence detection need to be careful to not implement tech for tech's sake



Thank you – enjoy the rest of the summit!



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Key smart home trends from calendar 1Q23

Calendar 1Q23 update on Matter

